JEWISH FAMILY & CHILDREN'S SERVICE OF GREATER MERCER COUNTY, INC.

FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Jewish Family & Children's Service of Greater Mercer County, Inc.

Opinion

We have audited the accompanying financial statements of Jewish Family & Children's Service of Greater Mercer County, Inc. (a not-for-profit corporation), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Jewish Family & Children's Service of Greater Mercer County, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We are required to be independent of Jewish Family & Children's Service of Greater Mercer County, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Family & Children's Service of Greater Mercer County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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677 S. State Street, Suite # 2, Newtown, PA 18940

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Jewish Family & Children's Service of Greater Mercer County,
 Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Jewish Family & Children's Service of Greater Mercer County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.



Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal, state and county awards, as required by the State of New Jersey is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal, state and county awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2022, on our consideration of Jewish Family & Children's Service of Greater Mercer County, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Jewish Family & Children's Service of Greater Mercer County, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Jewish Family & Children's Service of Greater Mercer County, Inc.'s internal control over financial reporting and compliance.

Lear & Pannepacker, LLP

Princeton, New Jersey December 14, 2022



Jewish Family & Children's Service of Greater Mercer County, Inc. Statements of Financial Position June 30, 2022 and 2021

		<u>2022</u>		<u>2021</u>
Assets Cash, unrestricted Investments Accounts receivable, net Grants receivable Prepaid expenses and other current assets Pledges receivable Operating lease right-of-use asset Finance lease right-of-use asset Beneficial interests in assets held by foundation Property and equipment, net Cash, restricted Certificate of deposit, restricted Cash surrender value of life insurance	\$	1,059,116 5,000 66,125 28,127 34,452 5,375 6,929 30,359 1,339,590 775,187 408,786 15,996 110,000	\$	1,112,822 5,000 65,193 44,374 33,580 6,375 1,949 1,665,814 816,372 413,492 15,988 98,000
Total assets	\$ <u>_</u>	3,885,042	\$_	4,278,959
Liabilities and net assets Liabilities				
Accounts payable Accrued expenses Accrued payroll and payroll taxes Deferred revenue Deferred compensation Operating lease liability Finance lease liability Long-term debt	\$ _	76,477 2,244 25,480 119,764 83,000 6,846 26,636 115,000	\$	77,589 16,569 20,743 53,685 79,000 1,949 115,000
Total liabilities		455,447		364,535
Net assets Net assets without donor restrictions Net assets with donor restrictions Total net assets	_	1,705,998 1,723,597 3,429,595	-	1,489,827 2,424,597 3,914,424
Total liabilities and net assets	\$	3,885,042	\$_	4,278,959

Jewish Family & Children's Service of Greater Mercer County, Inc. Statement of Activities Year Ended June 30, 2022

Support and revenue	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Contributions of financial assets Contributions of nonfinancial assets Counseling and service fees Investment income (loss) Special events - fundraising	\$ 1,581,166 20,669 297,102 401 305,351	\$ 174,164 (267,110) 	\$ 1,755,330 20,669 297,102 (266,709) 305,351
Total support and revenue before net assets released from restrictions	2,204,689	(92,946)	2,111,743
Net assets released from restrictions	608,054	(608,054)	
Total support and revenue	2,812,743	(701,000)	2,111,743
Expenses Program expenses General and administrative Fundraising	2,160,831 269,207 166,534	 	2,160,831 269,207 166,534
Total expenses	2,596,572		2,596,572
Change in net assets	216,171	(701,000)	(484,829)
Net assets – beginning of year	1,489,827	2,424,597	3,914,424
Net assets – end of year	\$ <u>1,705,998</u>	\$ <u>1,723,597</u>	\$ <u>3,429,595</u>

Jewish Family & Children's Service of Greater Mercer County, Inc. Statement of Activities Year Ended June 30, 2021

Support and revenue	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Contributions of financial assets Contributions of nonfinancial assets Counseling and service fees Investment income (loss) Forgiveness of PPP loan Special events - fundraising	\$ 1,361,986 685 323,006 (12,970) 230,252 	\$ 606,286 339,142 	\$ 1,968,272 685 323,006 326,172 230,252 208,853
Total support and revenue before net assets released from restrictions	2,111,812	945,428	3,057,240
Net assets released from restrictions	628,956	(628,956)	=
Total support and revenue	2,740,768	316,472	3,057,240
Expenses Program expenses General and administrative Fundraising	2,070,794 233,813 200,723	 	2,070,794 233,813 200,723
Total expenses	2,505,330		2,505,330
Change in net assets	235,438	316,472	551,910
Net assets – beginning of year	1,254,389	2,108,125	3,362,514
Net assets – end of year	\$ <u>1,489,827</u>	\$ <u>2,424,597</u>	\$ <u>3,914,424</u>

Jewish Family & Children's Service of Greater Mercer County, Inc. Statement of Functional Expenses Year Ended June 30, 2022

		Senior		unseling		ase		ommunity		Food		otal Program		neral and	F. m duainin a		Total
Salaries and wages	\$	<u>Services</u> 113.971	\$	<u>(penses</u> 298.859	\$	21,850	\$ <u>!</u>	Programs 159,559	\$	<u>Expenses</u> 232.847	\$	Expenses 827.086	\$	<u>inistrative</u> 161,810	Fundraising \$ 102,968	\$	<u>Total</u> 1,091,864
Financial assistance	φ	359,173	φ	290,039	φ	7,442	φ	43,265	φ	456,802	φ	866,682	φ	•	99	φ	866,781
Professional fees		3,091		90,252		562		5,596		9,025		108,526		 49,177	50		157,753
Payroll taxes		9,003		23,608		1,726		12,605		18,392		65,334		12,778	8,149		86,261
Employee benefits		4,442		10,737		2,469		13,081		23,335		54.064		8,553	5,051		67,668
Depreciation		4,442		12,695		2,409 846		6,771		23,477		48,444		6,770	•		55,214
Special events		4,000		12,095						23,411		40,444			 44,825		44,825
Insurance		 4,742		12.022		862		 6 907		 10,777		26 240		6 907	•		
Utilities		6,128		12,932 7,942		871		6,897 4,236		6,618		36,210 25,795		6,897 4,235			43,107 30,030
		912				166						16.481					
Printing and publishing		1,896		2,620				2,372		10,411		-, -		1,327	1,955		19,763
Computer software				5,200		345		2,830		4,328		14,599		2,758	2,214		19,571
Conferences and meetings		4,387		2,681		159		2,562		6,959		16,748		1,272	4 000		18,020
Miscellaneous expenses		1,878 1,744		4,949		296 317		2,534		3,927		13,584		2,422	1,000 200		17,006
Rent				4,757				2,687		3,964		13,469		2,536			16,205
Lease expense		602		8,241		109		875		1,368		11,195		876			12,071
Repairs and maintenance		883		2,409		161		1,285		3,912		8,650		1,284			9,934
Equipment rental and		4 000		0.000		400		4 500		0.400		0.044		4.500			0.004
maintenance		1,093		2,980		199		1,589		2,483		8,344		1,590			9,934
Payroll service		956		2,606		174		1,390		2,172		7,298		1,389			8,687
Dues and subscriptions		876		1,981		132		1,129		1,651		5,769		1,057	8		6,834
Office expense		764		968		56		772		1,993		4,553		446			4,999
Interest expense		411		1,121		75		598		934		3,139		599			3,738
Travel		676		63				255		2,731		3,725					3,725
Advertising and marketing		1,537		340		10		179		129		2,195		84			2,279
Postage and delivery		299		471		31		251		522		1,574		251	15		1,840
Loss on fixed asset disposal														1,096			1,096
Bad debt (recovery)			(2,633)					_	<u></u>	(2,633)				(2,633)
Total expenses	\$_	524,119	\$	495,779	\$	38,858	\$	273,318	\$_	828,757	\$_	2,160,831	\$	269,207	\$ 166,534	\$	2,596,572

Jewish Family & Children's Service of Greater Mercer County, Inc. Statement of Functional Expenses Year Ended June 30, 2021

		Senior		Counseling	N/A	Case		Community		Food	T	otal Program		eneral and	Fundraising		Total
Salaries and wages	¢	<u>Services</u> 146,126	\$	Expenses 332,147	\$	21,302	\$	<u>Programs</u> 182,441	\$	Expenses 197,284	\$	Expenses 879,300	<u>Adr</u> \$	ninistrative 141,050	Fundraising \$ 106,289	\$	<u>Total</u> 1,126,639
Financial assistance	Φ	,	Φ	332,147	φ		Φ		Φ	,	Φ	,	Φ	141,030	φ 100,208	φ	
Professional fees		274,516		00 224		10,942 819		47,694		414,599		747,751		45 220	1 400		747,751
		4,097		82,334				6,355		5,063		98,668		45,238	1,400		145,306
Payroll taxes		11,823		26,765		1,695		14,670		15,762		70,715		11,241	8,463		90,419
Employee benefits		5,793		13,905		2,122		12,279		12,264		46,363		7,637	4,998		58,998
Depreciation		6,328		13,922		1,266		8,011		16,781		46,308		4,224			50,532
Special events															66,451		66,451
Insurance		6,207		13,655		1,241		7,857		8,276		37,236		4,143	-		41,379
Utilities		6,692		8,093		736		4,657		4,905		25,083		2,454	-		27,537
Printing and publishing		926		1,989		181		1,315		6,378		10,789		603	3,096		14,488
Computer software		1,569		3,302		289		2,430		1,929		9,519		965	7,507		17,991
Conferences and meetings		2,442		1,235		81		1,431		5,912		11,101		267	1,542		12,910
Miscellaneous expenses		2,826		4,801		383		2,427		3,250		13,687		1,682	25		15,394
Rent		2,253		11,949		451		2,852		4,029		21,534		1,502			23,036
Repairs and maintenance		1,487		3,272		298		1,883		3,945		10,885		992			11,877
Equipment rental and																	
maintenance		372		818		74		470		496		2,230		248			2,478
Payroll service		1,341		2,951		268		1,698		1,788		8,046		895			8,941
Dues and subscriptions		1,437		3,161		287		1,819		1,916		8,620		959	42		9,621
Office expense		1,762		745		66		418		5,488		8,479		8,723	20		17,222
Interest expense		1,051		2,312		210		1,330		1,401		6,304		702			7,006
Travel		274		43				213		1,767		2,297		1			2,298
Advertising and marketing		612		412		37		987		1,750		3,798		125			3,923
Postage and delivery		386		534		56		307		648		1,931		162	890		2,983
Bad debt expense	_		_	<u></u>	_		_	150	-		_	150	_				150
Total expenses	\$_	480,320	\$_	528,345	\$	42,804	\$_	303,694	\$	715,631	\$_	2,070,794	\$	233,813	\$ 200,723	\$	2,505,330

Jewish Family & Children's Service of Greater Mercer County, Inc. Statements of Cash Flows Years Ended June 30, 2022 and 2021

		<u>2022</u>		<u>2021</u>
Cash flows from operating activities			_	
Change in net assets	\$(484,829)	\$	551,910
Adjustments to reconcile change in net assets to net cash				
provided by (used in) operating activities	,	0.600)		150
Bad debt expense (recovery)	(2,633)		150
Loss on fixed asset disposal		1,096		50 522
Depreciation expense		55,214 285,821	1	50,532
Net unrealized (gain) loss on investments Non-cash operating lease expense	1	83)	(296,671)
Forgiveness of PPP loan	(1	230,252)
Change in operating assets and liabilities			(200,202)
(Increase) decrease in assets				
Accounts receivable, net		1,701		18,174
Grants receivable		16,247		155,136
Prepaid expenses and other current assets	(872)	(6,583)
Pledges receivable	(1,000	'	7,500
Increase (decrease) in liabilities		.,000		.,000
Accounts payable	(1,112)		9,340
Accrued expenses	ì	14,325)		7,461
Accrued payroll and payroll taxes	`	4,737		1,428
Accrued interest on PPP loan		, 		1,852
Deferred revenue		66,079	(67,906)
Deferred compensation		4,000	<u>`</u>	4,000
Net cash provided by (used in) operating activities	(67,959)		206,071
Cash flows from investing activities				
Increase in value of certificate of deposit	(8)	(18)
Withdrawal of assets held by a foundation	`	40,403	`	56,221
Purchases of property and equipment	(15,125)	(142,234)
Increase in cash surrender value of life insurance	Ì	12,000)	Ì	12,000)
Net cash provided by (used in) investing activities	-	13,270	(98,031)
Cash flows from financing activities				
Principal payments of finance leases	(3,723)		
	\			
Net cash used in financing activities	<u>(</u>	3,723)	_	
Change in cash	(58,412)		108,040
Cash at beginning of year	_1	,526,314	_1	<u>,418,274</u>
Cash at end of year	\$ <u>1</u>	,467,902	\$ <u>1</u>	,526,314
Reconciliation of cash				
Cash, unrestricted	\$ 1	,059,116	\$ 1	,112,822
Cash, restricted	ΨΙ	408,786	ųι	413,492
,	ф <i>1</i>		φ 4	
Total cash	Φ <u>΄</u>	<u>,467,902</u>	ֆ <u> 1</u>	<u>,526,314</u>
Supplemental disclosures of cash flow information Cash paid for the years for interest	Ф	3 730	Ф	7 006
Cash paid for the years for interest	Φ	3,738	Φ	7,006

Note 1 – Summary of significant accounting policies

Significant accounting policies followed by the Organization in the preparation of the accompanying financial statements are summarized below:

Nature of organization

Jewish Family & Children's Service of Greater Mercer County, Inc. (the "Organization") is a community service agency that strengthens individuals and families throughout the Greater Mercer County and Lower Bucks County community by teaching people how to care for themselves and each other. The Organization has had an established presence in Mercer County for more than 75 years as a comprehensive social services agency for both the local Jewish and secular community.

The Organization is dedicated to strengthening families and individuals by providing a wide range of social services and programs including therapy, information and referral, support, education and advocacy. The Organization is a state licensed, non-profit mental health agency that is accredited by the Council on Accreditation for Children and Families. The Organization ascribes to best practice standards for mental health services and client care.

Programs and services provided by the Organization include broad multi-service programs for seniors including nutrition sites; case management; Holocaust survivor services and transportation; mental health counseling for individuals, couples, and families in both English and Spanish; financial assistance; kosher food pantry and food vouchers; support and family life education.

Basis of presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The Organization uses the following classifications to distinguish among restrictions:

Net assets without donor restrictions

Net assets that are not subject to donor-imposed restrictions may be spent for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors. Contributions with donor imposed restrictions that are met during the same year as the contribution is received are included in net assets without donor restrictions.

Net assets with donor restrictions

Net assets with donor restrictions are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds must be maintained in perpetuity. When a restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions.

The Organization had \$1,723,597 and \$2,424,597 in net assets with donor restrictions at June 30, 2022 and 2021, respectively.

Note 1 – Summary of significant accounting policies (continued)

Cash and cash equivalents

Short-term investments, certificates of deposit and treasury obligations with an original maturity of three months or less are considered to be cash equivalents. The Organization has no cash equivalents at June 30, 2022 and 2021.

The Organization's cash deposits exceed the federally insured limits at various times throughout the year. The Organization has not experienced any losses in these accounts. The Organization maintains its cash with high quality financial institutions which management believes limits these risks.

Promises to give

Unconditional promises to give are recognized as contribution revenue in the period received. Promises to give expected to be collected in less than one year are recorded at net realizable value. Pledges expected to be collected in more than one year are discounted to the present value of future cash flows to be recorded at fair value. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Contribution revenue recognition

The Organization recognizes contributions as revenue when they are received or unconditionally pledged and records these revenues as without or with donor restrictions according to stipulations that limit the use of these assets due to time or purpose restrictions.

Program revenues and accounts receivable

Counseling and service fee revenues are recognized at the time services are provided. Accounts receivable are recorded net of contractual adjustments and an allowance for doubtful accounts; therefore accounts receivable consist only of the amounts that management expects to receive. Because of the inherent uncertainties in estimating the allowance for doubtful accounts, it is at least reasonably possible that the estimates used will change within the near term. Receivables are written off as a charge to the allowance for doubtful accounts when management determines the receivable will not be collected. At June 30, 2022 and 2021, the Organization's accounts receivable were net of an allowance for doubtful accounts of \$53,685 and \$8,391, respectively.

The timing of revenue recognition, billings, and cash collections results in accounts receivable and deferred revenue on the statements of financial position. Amounts are billed before services are provided. The Organization's policy is to record payments received toward the following fiscal year as deferred revenue.

The table below shows beginning and ending contract balances for the years ended June 30:

	<u>2022</u>	<u>2021</u>	<u> 2020</u>
Accounts receivable, net	\$ 66,125	\$ 65,193	\$ 83,517
Deferred revenue	\$ 119,764	\$ 53,685	\$ 121,591

Revenue recognized for the years ended June 30, 2022 and 2021 that was included in the contract liability balance at the beginning of each year totaled \$53,685 and \$121,591, respectively.

Note 1 – Summary of significant accounting policies (continued)

Contributions of nonfinancial assets

The Organization recognizes donated materials at their fair value on the date of donation to the extent that these items are able to be reasonably valued and provide tangible benefit to the Organization. Donated services are recognized as support if the services create or enhance non-financial assets or require specialized skills, are performed by people with those skills, and otherwise would be purchased by the Organization. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose.

In addition, members of the Organization and other individuals have contributed numerous hours of their time on a volunteer or nominally paid basis to develop and support various programs and fundraising activities. The value of the contributed time is not reflected in these financial statements since they do not meet the criteria for recognition under U.S. GAAP.

Investments

Investments with readily determinable fair values are measured at fair value based on quoted market prices in the accompanying financial statements. Investment income or loss (including gains and losses in investments, interest, and dividends) is included in the statement of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law.

Property and equipment

Property and equipment are stated at cost and depreciated over the estimated useful lives of each asset. The estimated useful lives of the property and equipment range from three to thirty-nine years. Depreciation is computed using the straight-line method.

Additions and improvements, which extend the useful lives of the respective assets, are charged to the asset accounts and are depreciated accordingly, while general repairs and maintenance are expensed as incurred. The cost and related accumulated depreciation of assets sold or retired are eliminated from the accounts and any gains or losses are included in the change in net assets.

Functional expenses

The costs of providing programs and other activities are summarized in the statements of functional expenses. Expenses that can be identified with a specific program or supporting service are charged directly to the program or supporting service. Expenses which apply to more than one functional category have been allocated based on estimates made by management. Accordingly, certain costs have been allocated among the programs, fundraising, and general areas. Costs are allocated as follows:

- Personnel costs are allocated based on estimated time and effort between program services, management and general and fundraising.
- Rent and occupancy costs are allocated based on the percentage of space used for program services, management and general and fundraising.
- Other expenses, including programming and development are based on identification of specific costs, as well as a percentage of occupancy costs.

Note 1 – Summary of significant accounting policies (continued)

Advertising

The Organization expenses advertising costs as incurred. Total advertising expense for the years ended June 30, 2022 and 2021 totaled \$2,279 and \$3,923, respectively.

Income taxes

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law. Income generated by activities that would be considered unrelated to the Organization's mission would be subject to tax, which, if incurred, would be recognized as a current expense. No such tax has been recognized as of June 30, 2022 and 2021.

U.S. GAAP requires management to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by taxing authorities. Management evaluated the Organization's tax positions and concluded that the Organization had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance.

The Organization did not record any interest or penalties on uncertain tax positions in the accompanying statements of financial position as of June 30, 2022 or 2021, or the accompanying statements of activities for the years then ended. If the Organization were to incur any income tax liability in the future, interest on any income tax liability would be reported as interest expense and penalties on any income tax liability would be reported as income taxes.

Reclassifications

Certain amounts previously reported in the financial statements for the year ended June 30, 2021 have been reclassified to conform to the June 30, 2022 classifications.

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, results could differ from those estimates.

Note 2 – Adoption of new accounting pronouncements

During the year ended June 30, 2022, the Organization also adopted the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"), ASU 2016-02 Leases using the modified retrospective approach with July 1, 2021 as the date of initial adoption. The Organization elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the Organization to carry forward the historical lease classification and account for leases with an initial term of one-year or less. These standards increase transparency and comparability in financial reporting by requiring financial position recognition of leases and note disclosure of certain information about lease arrangements.

As a result of adopting the new standard, the Organization recorded operating lease right-of-use asset and operating lease liabilities of \$1,949 at June 30, 2021.

Note 2 – Adoption of new accounting pronouncements (continued)

During the year ended June 30, 2022, the Organization adopted the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"), ASU 2020-07 *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. These standards amend certain aspects of financial reporting and disclosure requirements for contributed nonfinancial assets, including disclosure as to the nature of donated items and services received and the method of valuing these items.

Note 3 - Cash and certificate of deposit - restricted

The Organization maintains separate bank accounts which are restricted for board designated purposes, as described in Note 10.

The Organization's certificate of deposit has been donor restricted for scholarships.

Note 4 – Contributions of nonfinancial assets

Contributed nonfinancial assets recognized within the accompanying financial statements for the years ended June 30 consist of:

	<u> 2022</u>		<u> 2021</u>
Gifts cards	\$ 12,153	\$	
Food	6,012		
Phones	2,504		
Architectural services	 		<u>685</u>
	\$ 20,669	\$_	685

The Organization received gift cards, food, and phones, at no charge, from unrelated nonprofit organizations and a private donor, which are used to support programming operations. The value of gift cards is based on the gift cards cash value, as provided by the donor. Donated food is valued at the estimated fair value on the date of donation and the value of phones is based on the estimated cost, as provided by the donor. For the year ended June 30, 2021, the Organization received donated time related to construction services and is based on the estimated cost, as provided by the donor.

Note 5 – Promises to give

Unconditional promises to give were received to support the ongoing operations of the Organization. The unconditional promises to give as of June 30, 2022 and 2021 are due within one year.

Note 6 – Fair value

Financial Accounting Standards Board ASC 820, Fair Value Measurements, provides a framework for measuring, reporting and disclosing fair value under generally accepted accounting principles. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in an active market for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy under ASC 820 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Note 6 – Fair value (continued)

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Investments in investee funds that are valued using the net asset values (NAV) of the underlying investee fund as a practical expedient have been excluded from the fair value hierarchy and are shown as a separate column in the fair value leveling table. Where the Organization has the ability to redeem its investment with the investee at net asset value per share (or its equivalent) using the practical expedient, such investments have been excluded from the fair value hierarchy. Funds held and valued by the Jewish Community Foundation of Princeton Mercer Bucks, Inc. (the Foundation) are valued using this method.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within fair value hierarchy, the Organization's assets at fair value as of June 30, 2022.

	Quo ii	Level 1 Ited Prices In Active Markets	Ob Mea	Level 2 eservable esurement Criteria	Unok Meas	evel 3 oservable surement <u>riteria</u>	<u>Total</u>
Bonds Beneficial interest in assets held by	\$	5,000	\$		\$		\$ 5,000
Foundation Total assets	\$ <u></u>	5,000	\$		\$	<u></u>	\$ 1,339,590 1,344,590

Note 6 – Fair value (continued)

The following table sets forth by level, within fair value hierarchy, the Organization's assets at fair value as of June 30, 2021.

	Q	Level 1 uoted Prices in Active <u>Markets</u>	Level 2 Dbservable easurement <u>Criteria</u>		Level 3 nobservable easurement <u>Criteria</u>	<u>Total</u>
Bonds	\$	5,000	\$ 	\$		\$ 5,000
Beneficial interest in assets held by						
Foundation	_		 	_		 1,665,814
Total assets	\$	5,000	\$ 	\$		\$ 1,670,814

Note 7 – Property and equipment

Property and equipment consists of the following as of June 30:

	<u>2022</u>	<u> 2021</u>
Buildings	\$ 924,462	\$ 913,487
Furniture	38,147	38,147
Equipment	197,406	211,191
Artwork	4,257	4,257
Vehicle	<u> 189,118</u>	<u> 189,118</u>
Total property and equipment	1,353,390	1,356,200
Less: accumulated depreciation	<u>(578,203</u>)	(539,828)
Property and equipment, net	\$ <u>775,187</u>	\$ <u>816,372</u>

Depreciation expense for the years ended June 30, 2022 and 2021 was \$55,214 and \$50,532, respectively.

Note 8 - Beneficial interest in assets held by foundation

The Organization established an investment account with the Foundation. The Foundation has authority over the investment of the assets in the fund. The assets are available to the Organization for charitable purposes.

The Organization was named in the will of a deceased donor to the Foundation. The Organization may withdraw up to two percent of the principal of the assets in the fund each year. As of June 30, 2022, interest of \$57,908 and principal of \$25,506 were available to be withdrawn. The value of the fund as of June 30, 2022 and 2021 was \$1,275,303 and \$1,587,141, respectively. The assets not available for current use are classified as net assets with donor restrictions.

The Organization also holds various other funds under the Foundation, the value of these funds as of June 30, 2022 and 2021 totaled \$64,287 and \$78,673, respectively.

Note 8 – Beneficial interest in assets held by foundation (continued)

Investment income consists of the following at June 30, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Interest and dividends	\$ 33,967	\$ 43,574
Investment management fees	<u>(14,855</u>)	<u>(14,073</u>)
	\$ <u>19,112</u>	\$ <u>29,501</u>

Note 9 – Mortgage payable

The Organization has a \$115,000 mortgage on an office condominium in West Windsor, NJ, payable to the Jewish Federation of Mercer/Bucks Counties. The mortgage is non-interest bearing and secured by real estate with a book value of \$115,000 at June 30, 2022. The note is due upon the sale of this property.

Interest expense of June 30, 2022 has been imputed at 3.25% for each of the years ended June 30, 2022 and 2021.

Note 10 - Board designated net assets and cash, restricted

The Board of Directors has set aside a portion of the Organization's net assets to be available for the following purposes as of June 30:

		<u> 2022</u>	<u> 2021</u>
Building fund	\$	40,370	\$ 45,289
Hebrew free loans		49,440	49,433
Ongoing operations		318,976	 318,770
Total	\$_	408,786	\$ 413,492

Board designated funds are included in net assets without donor restrictions in the accompanying financial statements.

Note 11 - Net assets with donor restrictions

Net assets with donor restrictions are available for the following purposes as of June 30:

	<u>2022</u>	<u>2021</u>
Income used for scholarships, principal permanently restricted	\$ 17,736	\$ 17,736
Assistance to family and children	430,557	819,720
Assets held in charitable foundation - time restricted	1,275,304	<u>1,587,141</u>
Total net assets with donor restrictions	\$ <u>1,723,597</u>	\$ <u>2,424,597</u>

Net assets released from restrictions during the years ended June 30, 2022 and 2021 consisted of the following:

		<u> 2022</u>		<u> 2021</u>
Assistance to family and children	\$	550,453	\$	531,685
Assets held in charitable foundation - time restricted	_	<u>57,601</u>	_	97,271
Total released	\$_	608,054	\$ <u></u>	628,956

Note 12 – Liquidity and availability of financial assets

The Organization manages its liquid resources by focusing on investing excess cash in investments that maximize earnings potential balanced with the amount of risk the Organization's Investment Committee has decided can be tolerated. This policy is designed to ensure adequate financial assets are available to meet general expenditures, liabilities, and other obligations as they become due.

The Organization prepares a detailed budget to ensure adequate resources to cover programs. The Organization focuses on monitoring collections of receivables and timing vendor payments to maximize the time they have access to the cash. The Organization also has a \$150,000 revolving line of credit available for short-term liquidity needs. The following reflects the Organization's financial assets available to be used for the fulfillment of payments within one year of June 30, 2022 and 2021:

		<u> 2022</u>		<u>2021</u>
Cash, unrestricted	\$	1,059,116	\$	1,112,822
Investments		5,000		5,000
Accounts receivable, net		66,125		65,193
Grants receivable		28,127		44,374
Pledges receivable		5,375		6,375
Beneficial interests in assets held by foundation,				
amount available for current use	_	82,154	_	57,601
Total financial assets	\$_	1,245,897	\$_	1,291,365

While the Organization does not intend to spend from board designated funds, amounts could be made available by the board if necessary.

Note 13 – Concentrations, revenues

Approximately 16% of the Organization's grant and contribution revenues are derived from various contracts with Mercer County. Approximately 84% of grants receivable at June 30, 2022 are due under these contracts.

Note 14 - Retirement plan

The Organization sponsors a defined contribution benefit plan, covering employees employed one year or more by the Organization. After completing one year of service, the Organization will contribute 1% of the participant's compensation. After completing two years of service, the Organization contributes 3% of the participant's compensation. The expense totaled \$24,836 and \$24,391 for the years ended June 30, 2022 and 2021, respectively.

Note 15 – Related party transactions

A board member of the Organization is employed by the firm through which the Organization purchases its commercial insurance policies. The board member is not involved in handling the Organization's insurance, and does not vote on insurance-related matters when put in front of the board.

Note 16 – Leasing activities

The Organization has operating and finance leases of security systems for its offices and and for certain office equipment. These leases have remaining lease terms of 1 year to 5.5 years, some of which include options to extend the leases for 2 years. The Organization elected to use the risk-free rate of return as the discount rate for all leases, unless an interest rate is implicit in the lease agreement. The Organization also elected to exclude leases with an initial term of one year or less from its right-of-use asset and lease liability. For certain equipment leases, the Organization accounts for the lease and non-lease components as a single lease.

The related assets and liabilities are identified as operating lease right-of-use assets and operating lease liabilities and finance lease right-of-use assets and finance lease liabilities in the accompanying financial statements.

The following summarizes the weighted average remaining lease term and discount rate as of June 30, 2022:

Weighted Average Remaining Lease Term

Operating leases 32 months
Finance leases 55 months

Weighted Average Discount Rate

Operating leases 3.00% Finance leases 1.44%

The maturities of lease liabilities as of June 30, 2022 were as follows:

Year Ending June 30:	<u>C</u>	<u>Operating</u>		<u>Finance</u>
2023	\$	2,692	\$	6,000
2024		2,692		6,000
2025		1,740		6,000
2026				6,000
2027				3,500
Total lease payments		7,124		27,500
Less interest	<u>(</u>	<u>278</u>)	<u>(</u>	<u>864</u>)
Present value of lease liabilities	\$	6,846	\$_	26,636

Note 16 – Leasing activities (continued)

The following summarizes the line items in the statements of activities which include the components of lease expense for the years ended June 30, 2022 and 2021:

	2022		<u>2021</u>
Operating lease expense included in general and administrative expenses	\$ 2,420	\$_	840
Finance lease costs: Amortization of lease assets included in general and administrative expenses	\$ 2,760	\$	
Interest on lease liabilities included in general and administrative expenses	 164	_	<u></u>
Total finance lease costs	\$ 2,924	\$_	

The following summarizes cash flow information related to leases for the years ended June 30, 2022 and 2021:

	<u> 2022</u>	<u> 2021</u>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 1,707	\$ 840
Operating cash flows from finance leases	\$ 164	\$
Financing cash flows from finance leases	\$ 2,336	\$
Lease assets obtained in exchange for lease obligations:		
Operating leases	\$ 7,316	\$
Finance leases	\$ 28,972	\$

Note 17 - Commitments

The Organization has a deferred compensation agreement with a retired member of management with required payments of \$12,000 per year from 2025 through 2034. The present value of these payments has been reflected as a liability in the accompanying financial statements. The Organization purchased a life insurance policy to fund these obligations. The cash value of this policy is reflected as an asset on the accompanying financial statements.

Note 18 - Line of credit

The Organization has available a \$150,000 revolving line of credit with a bank which was secured by all assets of the Organization and bears interest at the prime rate plus 0.75% (6.25% at June 30, 2022). There were no borrowings against this line at June 30, 2022 and 2021. The line matures December 30, 2022. The line is collateralized by all assets of the Organization.

Note 19 - COVID-19

In March 2020, the World Health Organization (WHO) declared COVID-19 a global pandemic. This pandemic event has resulted in significant business disruption and uncertainty in both global and U.S. markets. While management believes the Organization is in an appropriate position to weather the potential short-term effects of these world-wide events, the direct and long-term impact to the Organization and its financial statements is undetermined at this time.

In May 2020, the Organization received a loan of \$228,400, which was guaranteed by the U.S. Small Business Administration (SBA) under the Paycheck Protection Program (PPP). This loan as well as accrued interest totaling \$1,852, was forgiven March 1, 2021, as the Organization expended the funds for allowable expenses as defined by the PPP, at which time, it was recognized as income in the accompanying financial statements.

Note 20 - Subsequent events

The Organization evaluated subsequent events through December 14, 2022, which is the date the financial statements were available for issuance and has not noted any events to be disclosed.





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING **STANDARDS**

To the Board of Directors Jewish Family & Children's Service of Greater Mercer County, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Jewish Family & Children's Service of Greater Mercer County, Inc. (a not-for-profit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 14, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent. or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

2279 State Hwy #33, Suite 512 Hamilton, NJ 08690

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Lear & Pannepacker, LLP

Princeton, New Jersey December 14, 2022



Jewish Family & Children's Service of Greater Mercer County, Inc. Schedule of Expenditures of Federal, State and County Awards Year Ended June 30, 2022

Federal Grantor / Pass-Through Grantor	Assistance Listing Number / <u>Grant Number</u>	Grant Period	Grant Award	Federal Expenditures	State / County Expenditures
United States Department of Homeland Security					
Non-Profit Security Program	97.008	10/1/2021-9/30/2024	\$ 33,369	\$ 11,543	\$
Emergency Food and Shelter Program	97.024	7/1/2021-10/31/2021	25,000	25,000	
State of New Jersey					
Department of Human Services	20010	7/1/2021-6/30/2022	34,800		6,057
Department of State Office of Faith Based Initiatives	OFBI22SP-032	7/1/2021-6/30/2022	10,000		10,000
County of Mercer					
Hispanic Outreach Services Hispanic Outreach Services	2021-91 2022-23	1/1/2021-12/31/2021 1/1/2022-12/31/2022	30,000 30,000	 	15,000 15,000
Early Intervention Services Early Intervention Services	2021-90 2022-355	1/1/2021-12/31/2021 1/1/2022-12/31/2022	25,850 25,850	 	3,915 10,260
Latinx Trauma Treatment Services Latinx Trauma Treatment Services	2021-92 2022-22	1/1/2021-12/31/2021 1/1/2022-12/31/2022	76,000 76,000	 	38,000 38,000
Community Support Services Community Support Services	2021-89 2022-21	1/1/2021-12/31/2021 1/1/2022-12/31/2022	135,300 135,300	 	67,650 67,650
Kosher Congregate Meal Services Kosher Congregate Meal Services	2020-606 2022-90	1/1/2021-12/31/2021 1/1/2022-12/31/2022	25,000 25,000		9,064 14,358
Total expenditures of all awards				\$ <u>36,543</u>	\$ 294,954

Jewish Family & Children's Service of Greater Mercer County, Inc. Notes to Schedule of Expenditures of Federal, State and County Awards June 30, 2022

Note 1 – Basis of presentation

The accompanying schedule of expenditures of federal, state and county awards includes the grant activity of Jewish Family & Children's Service of Greater Mercer County, Inc. and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of New Jersey Department of Human Services. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

The purpose of the schedule is to present a summary of those activities of the Organization for the year ended June 30, 2022, which have been financed by federal, state and county agencies. For purposes of the schedule, federal, state and county awards include any assistance provided by an agency directly or indirectly in the form of grants, contracts, cooperative agreements, direct appropriation, loans, loan guarantees, property, interest subsidies, insurance and other non-cash assistance. Because the schedule presents only a selected portion of the activities of the Organization, it is not intended to, and does not, present either the financial position or the revenue, expenditures and other changes in net assets of the Organization.

Note 2 – Relationship to basic financial statements

Expenditures related to federal, state and county awards are reported in the statement of functional expenses under the captions of program services and general and administrative. With respect to certain programs, the expenditures reported in the financial statements may differ from the expenditures reported in the accompanying schedule of expenditures of federal, state and county awards due to program and general and administrative expenditures in excess of grant or contract budgets, matching or nonfinancial contributions or capitalization policies required under accounting principles generally accepted in the United States of America.

Note 3 – Indirect costs

The Organization has not elected to use the 10% de minimus indirect cost rate for the year ended June 30, 2022.

Note 4 – Subrecipients

There were no awards passed through to subrecipients for the year ended June 30, 2022.